



# EXECUTIVE RESOURCES INTERNATIONAL



EMEA | AMERICAS | APAC

Executive Resources International (ERI) is a global platform of retained executive search and HR services brands. **200+ search consultant** in **45 locations** across **37 countries** execute more than **1500** retained mandates globally each year. As an integrated partnership, ERI Partners can execute any search and find you the right candidate almost anywhere in the world.

### 37 NATIONS & GROWING!

ALGERIA, ARGENTINA, AUSTRIA, BELGIUM, BRASIL, CHILE, CHINA, COLOMBIA, COSTA RICA, DENMARK, DOMINICAN REPUBLIC, DUTCH ANTILLES, FINLAND, FRANCE, GERMANY, GUATEMALA, HONDURAS, INDIA, IRELAND, ITALY, LUXEMBOURG, MEXICO, MONACO, NETHERLANDS, NORWAY, PANAMA, POLAND, PORTUGAL, PUERTO RICO, ROMANIA, RUSSIA, SPAIN, SWEDEN, SWITZERLAND, TURKEY, USA, VENEZUELA



### Why are we successful?

Our business model is akin to a global partnership firm. Our strength lies in our commitment. ERI Partners meet twice a year in-person to revisit strategy, address challenges & opportunities and review progress.



Our strong local knowledge and networks in every country, makes us an ideal partner for local or cross-country searches. We designate global teams that work in tandem for geo specific mandates.



Most importantly, we all share a common culture, irrespective of the country — we are professional, responsive and ethical and focus on long-lasting relationships.

### **We Listen**

A common ethos across all partners is our ability to listen. Our consultants spend time with customers understanding their goals and objectives to deliver on the brief.

### **We Find**

ERI is present in most major business cities worldwide. Together with our global partners, we can execute any search mandate. We find you the global visionary who can lead your domain and business into the future.

### **We Deliver**

We are global but we understand local market nuances and cultural contrasts. One concern in global searches is managing your search partner's global teams. Don't worry! We have a single point of contact for you and you therefore have complete transparency on the global team working on the search.



## **Our growth plans**

In 2014, we added several new partners representing India, Ireland, and Latin America. In 2015, we plan to add new partners to address Asia Pacific and European markets such as Italy, Singapore, Malaysia, Romania and the Baltic states.



## About Us

Awara Direct Search is the headhunting arm of Awara – a leading business administration services provider, specializing in accounting, audit, recruitment, IT, market research, management consulting and law. We find the best candidates for the best firms and the best jobs for the best people in Russia.

We are seasoned experts in executive search and recruitment of top managers, middle managers and specialists in Russia and the CIS region. For each assignment, our client is served by our specialized team of recruiters and headhunters focusing on a specific industry. We carry out reference and personality checks to make sure that our customers get the best possible match.

With us headhunting is always an individual search tailored to meet the challenge of the particular search assignment designed to identify the unique professional who is in demand on the market.

## Our Value Proposition

Awara guarantees to fulfill your search mandate with diligence, as:

- ❏ We are a leading recruitment agency in Russia and CIS countries with 20 years of professional experience
- ❏ We never use outdated candidate databases; our method always was, is and will be Direct Search
- ❏ We apply success fee-based pricing of 16% to all recruitment projects and charge no retainers
- ❏ We always provide a guarantee period for each candidate our customers hire.



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